

Bulletin: SMB-2023-0725

Date: July 25, 2023

Subject: 2021/2022 MY Summer Rebate Program

**2021/2022 MY SUMMER
REBATE PROGRAM**

07/25/2023 - 09/30/2023*

UP TO

**\$425
OFF***

0% FOR 3 MONTHS RETAIL FINANCE

Dear KYMCO Dealer,

KYMCO USA, is pleased to announce a summer rebate program to promote the retail sales of select 2021/2022 models in your inventory.

Customers obtain the posted discount instantly from supplying dealer at the point of purchase. Eligible retail units must be registered on the KYMCO online registration system within ten (10) business days of the retail sale and a copy of the bill of sale provided to KYMCO USA. Any/all qualified rebates will be credited to your dealership's parts account.

This promotion, which cannot be combined with any existing annual program, will be advertised on KYMCO USA's website. We recommend that you combine this national program with your local advertising efforts and use it as an additional tool to boost floor traffic and drive retail sales.

If you have any questions regarding this program, or wish to place an order for qualifying models, please contact your District Sales Manager or Manager Customer Experience in Spartanburg. KYMCO USA reserves the right to change or cancel any policy without prior notice.

Sincerely,

Your KYMCO Sales Team

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0% FOR 3 MONTHS RETAIL FINANCE

CREDIT PROMOTION	START DATE	END DATE	2W MODEL	4W MODEL
3 Months No Interest, w/Payments, 9.99% for 36 Months	7/25/2023	9/30/2023	2021 People S150i - \$425 OFF*	2021 Mongoose 70s - \$350 OFF*
			2022 People S150i - \$425 OFF*	
			2022 K-Pipe 125 - \$250 OFF*	2022 Mongoose 70s - \$350 OFF*
			2022 Agility 125 - \$250 OFF*	2022 Mongoose 90s - \$350 OFF*
			2022 Agility 50 - \$250 OFF*	
			2022 Super 8 50X - \$250 OFF*	2021 MXU 150X - \$350 OFF*

* Sheffield: Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1,500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate

* Synchrony: 0% INTRODUCTORY RATE FOR FIRST 3 MONTHS (APR 8.47%)*Monthly payments required. Valid on Amount Financed of \$1,500 or more on SELECT new previously unregistered KYMCO vehicles and made between 8/2/23 through 8/31/2023 on your KYMCO/Synchrony installment loan account. Model & year exclusions apply. *An Introductory Rate of 0.00%, and a post-introductory rate of 9.99%. Example 1: A total 39-month term with an Amount Financed of \$1,500: 0.00% rate for the first 3 months and 9.99% rate for remaining 36 months requires monthly payments of \$128.21 for the first 3 months, and \$148.90 for the remaining 36 months. APR of 8.47%. Program minimum amount financed is \$1,500 and 0% - 15% down payment required. Rate and down payment based on credit approval criteria. Offer is subject to credit approval by Synchrony Bank.

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